



## Vertek Financial Assurance (VFA)

***A managed solution that delivers visibility into service costs, revenues, and margins while highlighting actionable intelligence.***

Whether you are a CLEC reselling services from multiple partners or a carrier engaging with a new content provider partner, chances are you are experiencing some revenue leakage, unnecessary vendor costs, and invoice overpayment. This is no longer acceptable in an increasingly competitive and commoditized market where margins are pushed to their limits. Vertek's managed service solution can rapidly solve all of these issues at a low fixed monthly recurring fee, without CAPEX, personnel or integration expenses.

VFA is a complete managed service offering combining Vertek's professional, industry knowledgeable staff with state of the art analytical tools which are specifically designed and engineered to acquire, validate and reconcile the accuracy of monthly operating costs and billing. VFA can save communication providers millions of dollars by catching billing discrepancies, collecting lost revenues, resolving historical disputes, analyzing contract-to-bill and switch to network discrepancies, and by reducing customer implementation timeframes.

The typical communications provider, large or small, receives files, disks and thousands of pages of invoices from vendors every month with various detailed charges for network access, leased facilities, equipment, new content services, installations, directory items, etc.... These invoices need to be rationalized and reconciled with growing volumes of usage, order and inventory records, and contract and enterprise data, all in disparate formats that are often virtually impossible to match up and validate.

VFA removes the considerable time and resources required to administer and process vendor charges and operating expenses internally, and gives you access to the most meaningful exceptions along with analysis of your financial performance. We find the sources of discrepancies that are causing unnecessary costs, record fallout, missing accounts, and uncollected revenues. We streamline and automate existing business rules or develop new ones so that your people and systems operate more efficiently. We provide the documented proof you need to substantiate all disputes and have timely credits issued.

**Are you:**

***Paying for services you don't use?***

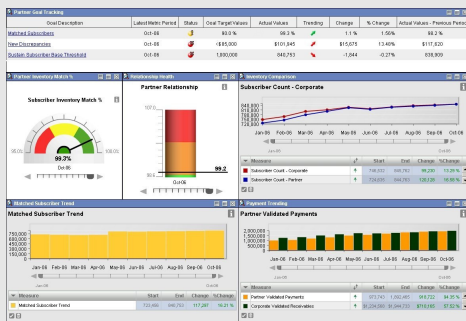
***Billing customers for all of the services they use?***

***Aware of which customers, offerings, and lines of businesses contribute the most margins and which perform negatively?***

***In need of a back office bridge to IP-based services or SOA deployments without ripping out legacy systems?***

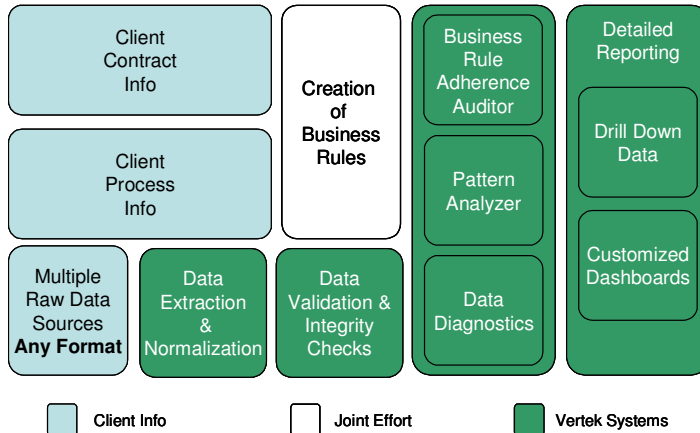
***Reconciling revenue problems, bill disputes, and uncollectables stalling your company's plans to deliver new services?***

***Getting the expected services at the agreed upon terms?***



**Dynamic User Interface**

### Vertek Business Assurance - Functional View



VFA is a managed services program designed to validate and reconcile the accuracy of a service provider's monthly vendor costs and billing on a highly scalable data management platform capable of handling all enterprise services. VFA addresses customer needs for:

- **Cost Management and Vendor Invoice Administration**
- **Revenue Assurance**
- **Product Profitability & Margin Analysis**
- **Data Integrity Improvements**

### Keeping You in Control of the Process

Vertek allows you to monitor the progress of your monthly vendor costs and customer revenue performance through an online web-portal. Comprehensive, configurable reports enable you to locate invoices, check customer or product profitability, drill down to the charges and services of individual accounts, or track vendor invoicing. Reports provided include:

- ✓ Vendor Scorecard, Billing Account Reporting, Invoice Tracking
- ✓ Summary & Detail, Vendor Usage Charges, Revenue Audits
- ✓ Financial Dashboard, Discrepancy Lists
- ✓ Customer Margin Performance, Vendor Margin
- ✓ Performance, Carrier Traffic Analysis & Trending
- ✓ Vendor Invoice Dispute and Settlement Tracking

## VFA Key Benefits

### Rapid Time to Operation and ROI

- Process discrepancies within 30 days, and soon thereafter, conduct margin analysis.
- Our deployment approach, in-house expertise, and advanced software functionality provides a time to impact that is faster than any other internal or commercial alternatives.

### Cost Effective Long Term Solution

- Comprehensive solution addressing Cost Management, Revenue Assurance, and Customer Profitability needs.
- Flexible software components engineered to scale and extend with business needs.
- Elimination of costly software licensing, IT and operating expenses.
- Root cause analysis to identify and fix the source of the problem.

### You stay focused on achieving your business objectives, while Vertek handles:

- Vendor management, invoice administration, discrepancy resolution, performance tracking and overall process optimization.
- Software maintenance/routines, invoice administration, & data processing.

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